

# To Health!

Celebrating 40 Years of HealthPoint



# ¡Salud! Santé! To Health!



It's a toast you'll find in cultures around the world and around King County—and we can't think of a better one as we celebrate four decades of helping to build stronger, healthier, more vital communities. Since 1971, we've grown from a few small clinics to a premier system of medical and dental centers serving thousands of people. And we're poised to serve thousands more as part of health care reform. We think that's a perfect reason to celebrate, look back on our progress, and thank friends and supporters like you.



# To health. To community. To tomorrow.

## Dear friends,

Imagine the early 1970s in South King County: The “Boeing Bust” had just sent the local economy into a tailspin. Thousands of people were out of work, and many had no way to get health care.

Now imagine the response of a small group of doctors, nurses, and community activists in Renton, and, later, in Auburn and Kent: working out of houses and church basements, they started the county’s first Community Health Centers outside of Seattle—tiny programs with skeleton staffs and shoestring budgets. One of our favorite stories from that era involves a staff member who was thrilled to find a used instrument sterilizer at a thrift store, but worried that the \$38 price tag might break the budget.

Though the centers began in different ways and in different communities, they all shared one important belief: that healthy communities required healthy people; and that the best way to keep people healthy was to make quality healthcare accessible to everyone.

Eventually, those centers became HealthPoint. And today, while our work is still a community response to need, it has also grown into something much more: an opportunity to define what health care can be. Our work has proven to be a practical, sustainable solution to the challenge of providing care for all. As our nation begins to implement health care reform, it is clear that the health care of the future will look very much like the services we and other Community Health Centers provide today. And we’re not the only ones who think so.

The federal government has made Community Health Centers a key element of health care reform, and in 2010

*continued...*

## 1971

Valley Pulse, the first of three clinics that would merge to become HealthPoint, opens in Renton

## 1981

South County Community Clinic opens in Auburn



## 1983

Green River Community Health Center opens in Kent (original location pictured above)

Community providers in Auburn move from a church basement into South County Community Clinic, another of HealthPoint’s “ancestors”

Received funding (\$15,000) from Union Pacific Foundation to computerize the finance department

32% of our patients speak a language other than English.



we received a \$6.8 million capital grant as part of the Affordable Care Act. We'll use the funding to help build a new clinic in Bothell that will deliver care—including, for the first time at that clinic, dental care to over 6,000 low-income and uninsured patients annually.

**To take stock of our progress as we celebrate our 40th year, one need only consider some of our key accomplishments from 2010:**

- **We provided a health care home** for 62,542 people who came to us for 210,865 visits.
- **We implemented electronic dental records.** Now any HealthPoint dental or medical provider can see patients' dental records along with their medical records as part of our health records database. In addition to dental charts, our new, more comprehensive records now include a patient's medical history, vital signs, demographic information, medication and allergies, immunization status, lab results, radiology images, billing information and more—all at a glance. This is an important step toward creating a true, one-stop "health care home" for all of our patients.
- **We implemented digital x-rays in our dental clinics.** Digital x-rays use less radiation than conventional x-rays and require less "chair time" for patients.
- **We helped launch *Global to Local*,** an initiative that aims to use proven solutions implemented in developing countries to address disparities in health care in King County. We're working with Public Health – Seattle &

King County, Swedish Medical Center, Washington Global Health Alliance, and the cities of Tukwila and SeaTac to develop a pilot program for improving the health and well being of residents in Tukwila and SeaTac, two of King County's areas of greatest need.

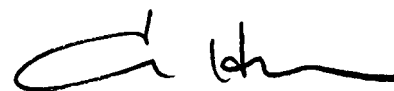
- **We remodeled and expanded our Auburn clinic,** adding capacity for 1600 more patients, 3800 more annual visits, and 100 more prescriptions per day—plus seven additional jobs. Improvements included 10 new exam rooms, a larger group visit room, a dedicated space for Women & Infant Children (WIC) staff, and a new elevator. The expansion was funded with more than \$2 million in stimulus money through the American Recovery and Reinvestment Act; an additional \$40,000 came through a generous donation from the Boeing Employees Community Fund.

As we move into 2011, we're preparing for a new chapter in HealthPoint's history even as we celebrate the work we've done. We're renewing our commitment to our patients and our communities and looking for new ways to innovate. We're thankful for the spirit and labor of all those who helped make HealthPoint a solid, reliable community asset. And we're more excited than ever about this journey of delivering not just health care, but health care the way it should be.

On behalf of our staff, board, and patients, thank you for strengthening communities and improving people's health by supporting HealthPoint. To health!



Thomas Trompeter  
Chief Executive Officer



Chad Horner  
Chair, Board of Directors

# 1987

Renton, Kent and Auburn clinics merge into a single non-profit organization: South King County Community Health Centers, and 4th clinic was added in Redmond

# 1988

Agency's name changes to Community Health Centers of King County

Bothell Community Health Center opened

We have a total of 25 employees



# 1993

Federal Way Community Health Center opened (groundbreaking photo above)

# 1994

Dental centers opened in Federal Way, Redmond and Auburn adding a much needed service





37% of our patients  
are uninsured.

# Our Year at

We provide primary medical and dental services, as well as complementary and alternative services, distinguished by exceptional quality and accessibility. We serve patients from all walks of life, regardless of their ability to pay. We also serve the community through outreach, an on-site medical school for community health physicians, and more.



**62,542 patients**  
made **210,865 visits**  
to HealthPoint  
clinics in 2010.



12,900 well-child exams  
were provided in 2010.

# a Glance



**1996**

Johnson & Johnson presents the Crystal Award to CHCKC for improving access to dental care for low income children

Kent Community Health Center opened

**1997**

Received national recognition on NBC's *Today Show* and in *People* magazine for first publicly funded natural medicine clinic in the US



**2000**

CHCKC provided 95,000 visits to 35,000 patients

**2005**

Implemented Electronic Health Records

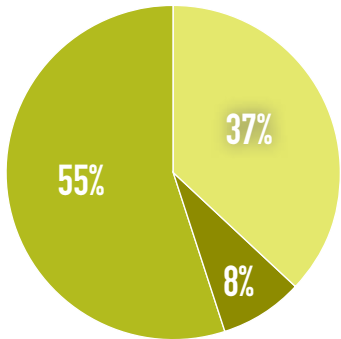
**2006**

Tyee Campus Health Center opened

Opened first pharmacy

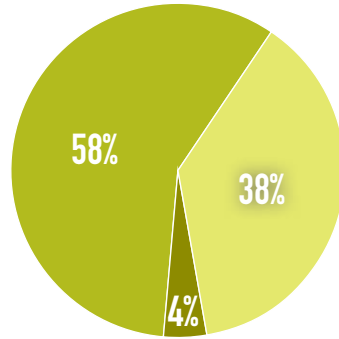


**Patients by Insurance**



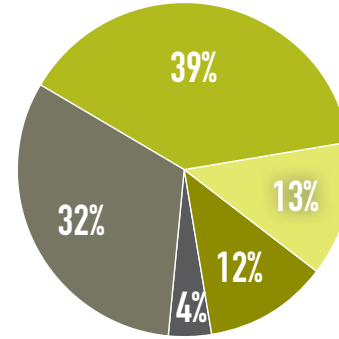
- Medicare, Medicaid, Basic Health Plan
- Uninsured Patients
- Private Insurance

**Patient Income by Federal Poverty Level**



- 0 - 100%
- 101 - 200%
- 201 +

**Race/Ethnicity**

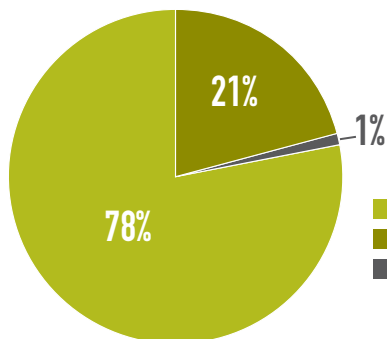


- White/Caucasian
- Hispanic/Latino
- Asian/Pacific Islander
- Black / African American
- Other

**Visits by Program**

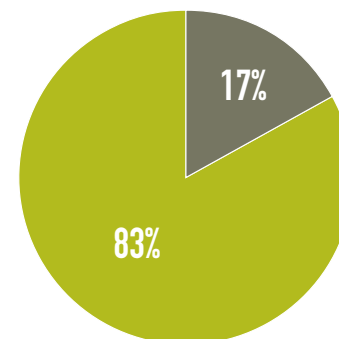


**Revenue**



- Patient Services Revenue
- Grants
- Other

**Expenses**



- Programs
- Administration

# 2010 supporters **The donors who make our**



36% of our patients  
are under the age of 18.

## INDIVIDUALS

Anonymous (8)	Derek Crump	Wade Harman	Eduardo Munoz-Frias
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	Marni Hanson and Robin Bridgman	William Mowat	Joe and Dee Strecker

# work possible

About 21 percent of our revenue comes from individual donations, public funding, and grants. Our work would not be possible without partnerships and the generosity of our donors.

## ORGANIZATIONS & CORPORATIONS

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 King County Project Access  
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 Miller Hayashi Architects  
 R Miller Inc.  
 Modus Technology  
 Muckleshoot Indian Tribe  
 National Association of Community  
 Health Centers  
 Patterson Dental  
 The Polyclinic  
 Puget Sound Energy  
 Russell Investments  
 Salal Credit Union  
 Swedish Medical Center  
 US Bank  
 Valley Medical Center  
 Washington Archives Management  
 Washington Association of Community  
 and Migrant Health Centers

## PUBLIC FUNDERS

City of Auburn  
 City of Bellevue  
 City of Bothell  
 City of Covington  
 City of Des Moines  
 City of Federal Way  
 City of Issaquah  
 City of Kenmore  
 City of Kent  
 City of Kirkland  
 City of Redmond  
 City of Renton  
 City of Sammamish  
 City of SeaTac  
 City of Seattle  
 City of Shoreline  
 City of Tukwila  
 City of Woodinville  
 King County Veterans and Human  
 Services Levy  
 Public Health – Seattle & King County
 

- Breast, Cervical, and Colon Health Program
- Community and School Based Partnerships
- Healthcare for the Homeless

 US Department of Health and Human  
 Services – Health Resources and  
 Services Administration  
 Washington State Department of Social  
 and Health Services  
 Washington State Health Care Authority

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Luis Garcia	Larry Miller	Megan Wildenradt
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Chad Horner	Julie Shoji	

## FOUNDATIONS

Miller Family Foundation  
 Susan G. Komen, Puget Sound Affiliate  
 Seattle Foundation  
 Sheng-Yen Lu Foundation  
 The Radia Fund  
 United Way of King County

## VOLUNTEERS

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 Barbara Jessen, MD  
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 Ella Kuchmiy  
 Christina Ladan  
 Paula Miller  
 Daniel Montgomery  
 Kimphu Ngo  
 Dung Nguyen  
 Guadalupe Ramirez  
 Jessica Ramseth  
 Shauna Straub  
 Autumn Walker  
 Ruth Weaver  
 Eleanor Westman-Hackler  
 Angie Wood

# 2007

SeaTac Community Health Center opened

Opened first telepharmacies in King County



# 2008

Community Health Centers of King County becomes HealthPoint

We welcomed our first class of medical students through our partnership with AT Still University—part of an effort to meet the growing demand for primary care physicians at Community Health Centers

# 2010

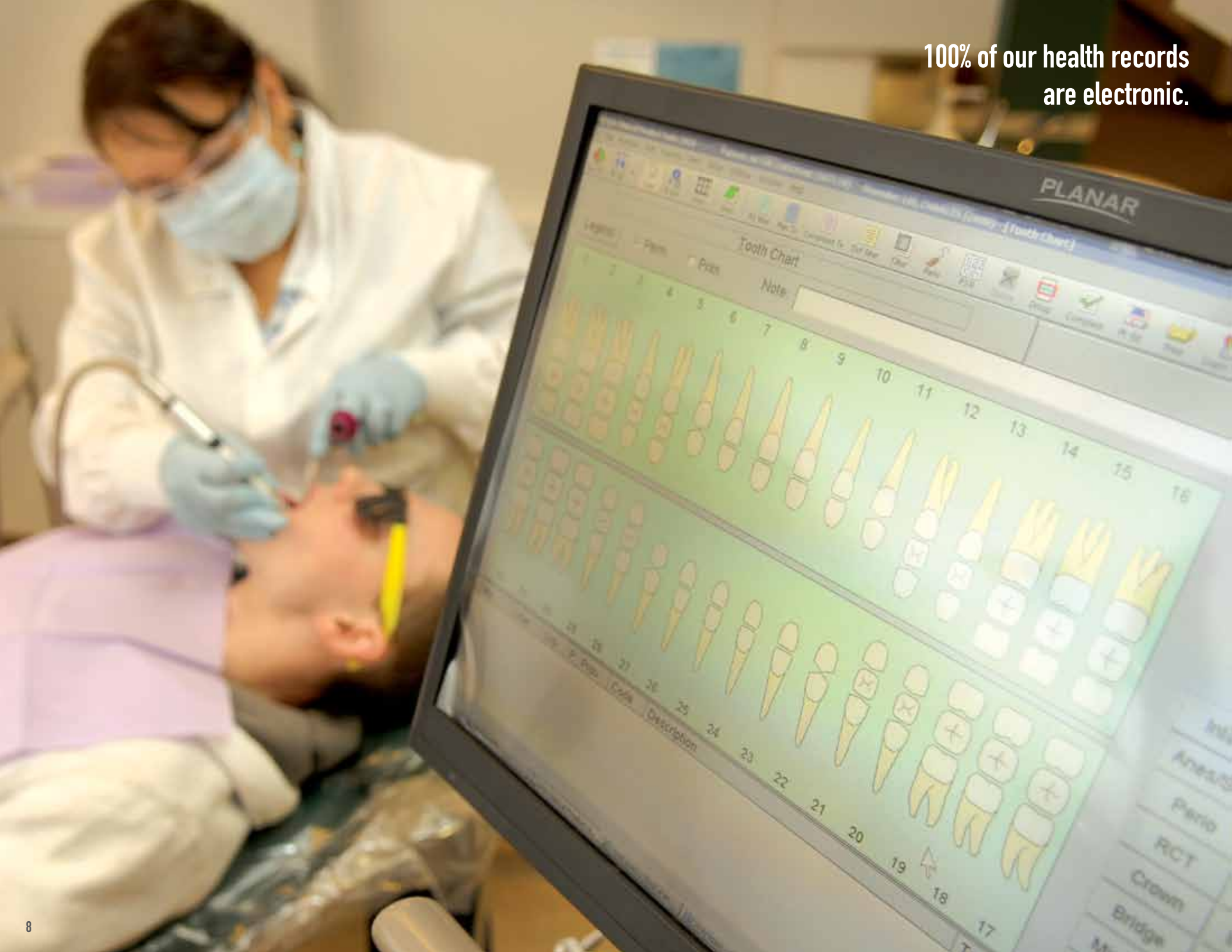
We've grown from 25 employees in 1988 to 450



# 2011

Celebrating 40 years of compassion in the exam room and action in the community

100% of our health records are electronic.



# Where we're making a difference.

**1 HealthPoint Auburn Medical**  
126 Auburn Ave. #300, Auburn, WA 98002  
253-735-0166

**HealthPoint Auburn Dental**  
126 Auburn Ave. #100, Auburn, WA 98002  
253-804-8713

**2 HealthPoint Bothell Medical**  
10808 N.E. 145th St., Bothell 98011  
425-486-0658

**3 HealthPoint Federal Way Medical**  
33431 - 13th Place S., Federal Way, WA 98003  
253-874-7634

**HealthPoint Federal Way Dental**  
33431 - 13th Place S., Federal Way, WA 98003  
253-874-7646

**4 HealthPoint Kent Medical**  
403 E. Meeker St. #200, Kent, WA 98030  
253-852-2866

**HealthPoint Kent Dental**  
403 E. Meeker St. #100, Kent, WA 98030  
253-796-4071

**5 HealthPoint Redmond Medical**  
16315 N.E. 87th St. #B6, Redmond, WA 98052  
425-882-1697

**HealthPoint Redmond Dental**  
16345 N.E. 87 St. #C2, Redmond, WA 98052  
425-883-8000

**6 HealthPoint Renton Medical**  
200 S. 2nd St., Renton, WA 98057  
425-226-5536

**7 HealthPoint SeaTac Medical**  
4040 S. 188th St. #201, SeaTac, WA 98188  
206-277-7200

**8 Tyee Campus Health Center**  
4424 S. 188th St., Bldg 900, SeaTac, WA 98188  
206-444-7746

**A HealthPoint Administration**  
955 Powell Ave. S.W., Renton, WA 98057  
425-277-1311

**B Site of our new Bothell Medical and Dental Clinic**  
Opening in Fall 2012



HealthPoint is on a mission to **strengthen** communities and improve people's **health** by delivering quality health **care** services, breaking down barriers, and providing **access** to all.



Read more about our work—or, better yet, join us—at [healthpointchc.org](http://healthpointchc.org).

